



Unleashing the Power of eBay: New Ways to Take Your Business or Online Auction to the Top: New Ways to Take Your Business or Online Auction to the Top

Dennis L. Prince

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Sophisticated techniques to take eBay businesses to the next level

eBay isn't just for selling antiques and bric-a-brac. This phenomenal auction site--with more than 65 million registered users-- offers unique opportunities for doing business found in no other marketplace. *Unleashing the Power of eBay* shows how to go to the next level and use eBay's tools to build a small business or preexisting online auction business.

With the help of inspiring real-life success stories, Dennis Prince shows how to:

- Write winning eBay business and marketing plans
- Use eBay's Feedback Forum to build a business reputation
- Run a business without inventory
- Sell on consignment for people who aren't eBay savvy
- Reach customers internationally

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