



# How to Start a Home-Based Recording Studio Business (Home-Based Business Series)

*Joe Shambro*

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**Are you a skilled audio engineer with a home studio? Ever wanted to open your home recording studio to paying clients? This is the book for you!**

In the last ten years, the digital revolution has brought profound changes to the music industry. While major record labels still offer the majority of music sold to consumers worldwide, their footing (and profitability) has been hurt by the rise of independent music. The rise of independent music culture has also come hand-in-hand with another music revolution: the home-based recording studio. Never before has it been easier to start recording and mixing high-quality content from home!

*How to Start a Home-Based Recording Studio Business* walks aspiring studio owners through the necessary steps to evolving their passion into a business, including understanding the legalities, financial obstacles, marketing, and logistics of turning a space in your home into your business. It will also help explain some of the finer points of the music production business, including specific laws, financial concerns, and often-overlooked ethics issues that anyone working in the recording industry needs to understand.

*How to Start a Home-Based Recording Studio Business* will offer a valuable reference for any studio at every stage of its career: from humble beginnings, keeping up with the latest industry trends, managing client expectations, and when (and how) to make a graceful exit from a business that just isn't for you.

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