



Power Referrals: The Ambassador Method for Empowering Others to Promote Your Business and Do the Selling for You

Andrea Sittig-Rolf

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Build your own personal sales force--without spending any money!

Sales guru Andrea Sittig-Rolf pushes referral marketing to the next level with her proven Ambassador Method. *Power Referrals* teaches her step-by-step process of winning over and deploying an army of referral-givers that go out and actually do the selling for you--freeing up the time you need to grow your business. You'll learn how to:

- Employ the ACT (Acquire, Cultivate, Teach) principle to build your Ambassador sales force
- Convince referral-givers that your gain is their gain
- Provide Ambassadors with the tools to promote and sell for you
- Leverage Ambassadors to close more business than you thought possible

Comes with bonus online material for each chapter

"Follow Andrea Sittig-Rolf's strategies and you'll soon find both your personal and business lives improving exponentially."

-Tom Hopkins, sales trainer and author of *How to Master the Art of Selling*

"Andrea Sittig-Rolf's new book will unquestionably help you win more Ambassadors, which will give you an edge on your competition and substantially increase your sales and profits."

-Dr. Tony Alessandra, author of *The Platinum Rule*

"Wow, Andrea nailed it! Her insights are relevant, practical, and so true in today's sales world. *Power Referrals* is the secret sauce to achieving your next level of sales success!"

-Michael Norton, Chairman and Founder CanDoGo.com and president of Zig Ziglar Corporation

"Don't just read this book...use this book to get *Power Referrals* to the next VITO in your sales territory!"

-Anthony Parinello, author of *Selling to VITO, the Very Important Top Officer*

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Brian Rankins:

A lot of people always spent their very own free time to vacation or go to the outside with them loved ones or their friend. Were you aware? Many a lot of people spent many people free time just watching TV, or even playing video games all day long. If you need to try to find a new activity this is look different you can read a book. It is really fun for you personally. If you enjoy the book you read you can spent the entire day to reading a publication. The book Power Referrals: The Ambassador Method for Empowering Others to Promote Your Business and Do the Selling for You it is extremely good to read. There are a lot of people who recommended this book. We were holding enjoying reading this book. In the event you did not have enough space to bring this book you can buy the particular e-book. You can m0ore quickly to read this book out of your smart phone. The price is not to cover but this book has high quality.

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